Summary of Final Draft of Grain Licensing Legislation Interim Ag. & Transportation Committee 9/20 Introduced as HB 1026-67th Legislative Assembly

The sections listed are where significant changes to current law are made in this draft. The changes are summarized by the bullet points. I have highlighted items of particular interest.

60-02-01 Definitions:

• Adds definition for "deferred-payment contract"- *means a credit-sale contract for which the amount owed for the sale of grain has been established, but the payment is postponed until a later date*

60-02-07 Public warehouse license-Fee:

- Changes licensing period to yearly
- Changes basis for determining license fee from capacity to purchase value
- Increases licensing fees for larger elevators-new fees would be \$400, \$800, and \$1250

<u>Section 3 Adds New Section to Chapter 60-02--Public Warehouse License-Financial</u> <u>Criteria to be Met</u>

- Applicants submit financial documentation to Commissioner for verification of net worth & working capital.
- Requires balance sheets and income statements for be reported as follows:
 Annually for those purchasing up to \$10,000,000 in grain
- Required to provide any financial record or bank verification release upon request.
- New Licensure Conditions:
 - a. Pass a criminal background check;
 - b. Have a satisfactory credit score, as determined by the commissioner; and

c. Be a responsible person with a good business reputation, as determined by the commissioner, who:

(1) Is in the public warehouse business;

(2) Has knowledge of, and experience with, generally accepted grain warehousing and handling practices;

(3) Is competent and willing to operate a public warehouse in accordance with state and federal regulations; and

(4) Has not committed fraud or a criminal offense indicating a lack of business integrity or honesty that undermines the person's responsibility as a warehouse operator.

60-02-09 Bond Filed by Public Warehouseman

- Increases minimum bond to \$100,000
- Changes bond determination from capacity to % of value of grain purchased
- Percentage determined by Commissioner in Admin. rules

60-02-11 Scale Tickets-Contents-Conversion

- Reduces conversion time from 45 days to 30 days
- Removes waiver for conversion
- Adds penalty of removing Trust fund or credit-sale contract indemnity fund protection in the event of insolvency for those producers who don't convert scale tickets in required timeframe

60-02-12 Violations of Chapter-Criminal penalty-Civil penalty

- Adds civil penalty of up to \$5000 for violators
- Allows adjudication for civil penalty

60-02-19.1 Credit Sale Contracts

- Adds acceptance of electronic signatures for contracts under this section
- Adds requirement to warehouses using deferred-payment contracts to offer bond protection to producers

60-02-24 Reports Made by Grain Warehouseman

• Adds ability of commissioner to request additional information related to a report or inspection and must supply information in five business days

60-02.1-01 Definitions

- Adds definition for "deferred-payment contract"- *means a credit-sale contract for which the amount owed for the sale of grain has been established, but the payment is postponed until a later date*
- Adds definition for "grain processor"-includes grain processors throughout Chapter 60-02.1
- Adds definition for "grain broker"-includes grain brokers throughout Chapter 60-02.1
- Expands definition of "grain buyer" to include roving grain buyers, grain brokers, and grain processors
- Removes definition of "facility-based grain buyer"

60-02.1-07 Grain buyer license-How obtained-Fee

• Changes license fee schedule for grain buyers to same fee basis and schedule as grain warehouses

<u>Section 11 Adds a New Section to Chapter 60-02.1 Grain Buyer License-Financial Criteria</u> to be Met

• Applicants submit financial documentation to Commissioner for verification of net worth & working capital.

- Requires balance sheets and income statements for be reported as follows:
 Annually for those purchasing up to \$10,000,000 in grain
- Required to provide any financial record or bank verification release upon request.
- New Licensure Conditions:
 - a. Pass a criminal background check;
 - b. Have a satisfactory credit score, as determined by the commissioner; and

c. Be a responsible person with a good business reputation, as determined by the commissioner, who:

(1) Is in the grain buying business;

(2) Has knowledge of, and experience with, generally accepted grain buying and handling practices;

(3) Is competent and willing to operate as a grain buyer in accordance with state and federal regulations; and

(4) Has not committed fraud or a criminal offense indicating a lack of business integrity or honesty that undermines the person's responsibility as a grain buyer.

60-02.1-08 Bond Filed by Grain Buyer

- Increases minimum bond to \$100,000
- Changes bond determination from capacity to value of grain purchased
- Removes reference to facility-based grain buyers
- Report purchases, solicitations, and merchandising agreements to commissioner monthly

60-02.1-13 Violations of Chapter-Criminal penalty-Civil penalty

- Adds civil penalty of up to \$5000 for violators
- Allows adjudication for civil penalty

60-02.1-14 Credit Sale Contracts

- Adds acceptance of electronic signatures for contracts under this section
- Adds requirement to grain buyers using deferred-payment contracts to offer bond protection to producers

60-02.1-17 Reports Made by Grain Buyers-Penalty for Failure

• Adds ability of commissioner to request additional information related to a report or inspection and must supply information in five business days

Section 23 Adds a New Section to Chapter 60-02.1-- Joinder-Grain Broker

- A licensed grain broker may be joined as a party to an insolvency proceeding if the commissioner determines the grain broker negotiated a grain transaction:
 - 1. With an insolvent grain buyer; or
 - 2. That was discriminatory, predatory, or in bad faith.

60-02.1 Multiple Various Throughout

• Removes all references to "facility-based grain buyer"